



PAUL J. ROSEN
ANTHONY E. JOHNSON
Principals
 Rosen Johnson Architects
 New York, NY
 Not power lobbyists,
 but tops in power lobby
 design.

POWER grid

THE CAPITAL GANG

TRADE GROUPERS		ARCHITECTS		BROKERS/ADVISORS	
10	 BOB M. NOLAN President Urban Land Institute Longstanding power is most influential developer trade organization.			 DAVID LIPSON Senior Managing Director John J. Ruddy Inc. Heavyweight in complex capital deals.	10
9	 JOSEPH P. KORMAN Chief Operating Officer Mortgage Bankers One of the most powerful forces behind industry's growth.	 TODD DEGARMO GARY MARTIN Architects At various points throughout their careers, they have designed the New York design style for DC.	 RICHARD J. WEIRICH JR. Managing Director Supportive Powerful head of technology in DC office.	9	
8		 GARY P. HANES Partner Urban Design & Interiors New York, NY Key role in the purchase and sale of the Washington Redskins.	 SAM WICKER President American Power & Light DC power man for high-voltage RPT.	8	
7	 STEVE A. WEISBACH President and CEO National Association of Home Builders Keeps NEB solvent up and running.	 KURT S. KROLLAND Vice President at DC associated to Major corporate consultant for large national firms.	 KEN WILSON President American Power & Light A top leader and development man for strong, North-West DC office.	7	
6	 JEFFREY S. DEBUS President and CEO The Real Estate Roundtable Most powerful property interest, bank, land-holding group.	 ERIC REISS Managing Director American Power & Light Northwest leader and main firm's expansion.	 PAUL MANN Senior VP of Corporate Services CB Richard Ellis Key corporate player in national power sector in eastern power corridor.	6	
5	 TOM BISACCHIA President National Association of Industrial & Office Properties Leading lobbyist in construction.		 AUBREY KRAMER Executive Vice President Chairman & CEO of Washington DC Inc. Strongly pro-DC market.	5	
4	 ANTHONY COSTA Assistant Regional Johnson & Johnson New York office guides federal power deals.		 ALAN GUTTENBERG Partner Ernst & Young Powerful head of the firm's DC office, DC Runs DC office with grip on government property needs.	4	
3	 JEFFREY PERLE President and CEO International Economic Navigation Council Working new organization on boosting international energy business.	 PAUL J. ROSEN ANTHONY E. JOHNSON Principals Rosen Johnson Architects New York, NY Not power lobbyists, but tops in power lobby design.	 PHIL L. LEVY Partner Skidmore, OWINGS & Merrill LLP Key player in negotiating the capital's leading legal corridors.	3	